

# Selling with Gateway

Everything you need to know about selling your home with Gateway's excellent, cost-effective sales packages.



## How much will it cost to sell my home?

### Sole Agency

Under £500k: 1% + VAT

Over £500k: 0.75% + VAT

### Multi Agency

Under £500k: 1.25% + VAT

Over £500k: 1% + VAT

Our fees exclude disbursements, for example title searches, landlord fees, Energy Performance Certificates etc.

## Do I need to pay extra for your conveyancing and mortgage advice services?

Yes, legal and financial services from Gateway would be at an additional cost. Please contact us today for more information.

## When will I have to pay?

You only pay Gateway when your home is sold.

Disbursements are payable at the relevant point in the sale's process.

## Can I accept multiple agencies?

Yes.

## Where will you advertise our property?

Rightmove, Zoopla, PrimeLocation, our website, and our social media channels.

## What if I change my mind about selling?

That's absolutely fine. We will require 14 days notice, as standard.

## What areas do you cover?

Southend-on-Sea, Leigh-on-Sea, Rayleigh, Benfleet and their surrounding areas.

See: [Areas We Cover](#)

## Who deals with the legal side?

Our associated law firm, Gateway Conveyancing Limited, can join up your property sale. This means a better service, improved efficiency all-round and greater savings.

## Who will create the floorplans?

We will do create accurate floorplans for your property.

## Will I need an Energy Performance Certificate (EPC)?

Yes, this is a legal requirement.

## Who will negotiate and look after my sale?

We will. You'll have a dedicated, single point of contact – your Customer Manager – throughout your sale.

## Who can I contact if I have any questions?

Your Customer Manager is available for any queries you may have.

## Do you check the suitability of buyers?

Yes, we will check if finances or a mortgage are in place. Once you've accepted an offer, we'll also carry out full money-laundering checks to ensure the buyer is the actual buyer.

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## Will I get a 'For sale' sign?

Yes.

## How quickly will you list my property?

As soon as you are happy with our marketing strategy, we will launch your listing immediately, or on a date of your choosing.

## Am I able to change the sale price?

Property values can fluctuate. We're always open to discussion and will advise you accordingly to realise the best market price.

## Do I still have to pay Gateway if my home doesn't sell?

No. (excluding disbursements)

## Who does the viewings?

We will arrange viewings on your behalf at a time that's convenient for you to show the potential buyers around.